# ELISE action Webinar Series

## Geodata marketplaces supporting location intelligence

George O'NEILL, Deloitte Lea YTREHUS, Deloitte Lorena HERNANDEZ, European Commission JRC Simon VREČAR, European Commission JRC (consultant)



## European Location Interoperability Solutions for e-Government

Enabling Digital Government through Geospatial and Location Intelligence



## ISA<sup>2</sup> Programme & ELISE action

**European Interoperability Programme** 

cross-border and cross-sector Interoperability solutions

for public administrations, businesses and citizens

**54** different actions tackling **interoperability** from different angles

**ELISE** action is the **only** action focusing on the **location dimension** 



European Location Interoperability
Solutions for e-Government

Enabling Digital Government through Geospatial and Location Intelligence

ISA<sup>2</sup>

ISA2



#### Welcome to the ELISE webinar series







ELISE Webinar - The role of Geospatial for Digital Government

07/05/2019 event



**ELISE Webinar** -Governance models. ecosystems and benefits

11/06/2019 event [ ]



**ELISE Webinar -**Persistent Identifiers (PIDs) as the glue for

15/07/2019 event [ ]



ELISE Webinar -Geospatial Technology and Public Participation

28/08/2019 event mm



ELISE Webinar - The role of Spatial Data Infrastructures for

09/10/2019 event



**ELISE Webinar - Using** serious games in the geospatial domain to

14/01/2020 event



ELISE Webinar - The role of Organisational Interoperability in the

11/02/2020 event



**ELISE Webinar - Location** Intelligence and Partnerships to support

30/04/2020 event

### **ELISE Knowledge Transfer** activities

#### Purpose:

- engage in an agile way
- with topics of relevance to the **Digital Transformation**
- by harnessing the use of spatial data and technology.
- Share **ELISE** results

https://europa.eu/!nP74ph

ISA<sup>2</sup>



## Our speakers



Public Sector Policy

Deloitte.

### **Lea Ytrehus**

Public Sector Policy

## Deloitte.

The views expressed are purely those of the authors and may not in any circumstances be regarded as stating an official position of the European Commission.



## Our guest speakers

#### Javier Perez Trufero

Head of Data and Analytics

CARTO

#### Jill Saligoe-Simmel

SDI & INSPIRE product manager



#### **Valdis Karulis**

GIS project manager



The views expressed are purely those of the authors and may not in any circumstances be regarded as stating an official position of the European Commission.



## Table of Contents: Geodata marketplaces for location intelligence

- 1. Geodata marketplaces: context and definitions
  - 2. Opportunities in the move towards increased location intelligence (LI)
- 3. Ecosystems thinking for LI: the cornerstone of new data marketplaces
- 4. Geodata marketplaces demonstrated
- 5. Key takeaway messages and conclusions
  - 6. Q&A

# Geodata marketplaces: context and definitions



# Key definitions for this webinar: Data marketplace

A data marketplace is a platform where users buy (obtain) or sell (provide) different types of data sets and data streams from several sources. Data marketplaces are mostly cloud services where individuals or businesses upload data to the cloud. Those platforms enable self-service data access while ensuring security, consistency and high quality of data for both parties.

Al Multiple Research, 2020





# Key definitions for this webinar: Data ecosystems

A Data Ecosystem "(or 'data-driven digital ecosystem') is where a number of actors interact with each other and their environment for a specific purpose, generating value from the network by producing, exchanging and consuming data in a collectively governed and operated way."

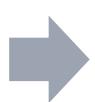
EULF Blueprint (v4)





Geodata marketplaces: how is it different from other modes of data sharing?

New business models and public platforms are appearing building, richer ecosystems and further facilitating accessibility of geospatial data.



Moves beyond data as a service (DaaS) → use of data is no longer a unidirectional relationship (service = provision)

Related to data as a platform (DaaP)  $\rightarrow$  data is the commodity, rather than the application.



Geodata marketplaces enable data providers (sellers) and data users (buyers) to meet in one (virtual) space to exchange information and/or obtain new insights.



A marketplace for data? Timeline of developments

The recent history of geodata sharing can be viewed in a three-phased timeline.

We characterise it as follows:

1

**Early phase** 

2

**Enlightened** 



Contemporary

#### 1990s

Virtual marketplaces (i.e. eBay)
SDIs & geographic information infrastructures

#### 2000s

Digital platforms, reflecting DaaS thinking.

#### Today

Contemporary network of providers and users, ecosystems thinking and geodata marketplaces



#### New paradigm:

Unprecedented level of data availability and accessibility has (among others) given rise to new "marketplaces" where buyers and sellers of data meet in the same (virtual) space.

# Opportunities in the move towards increased LI



## The contemporary phase: introducing geodata marketplaces

#### **Public sphere:**

- Enable collaboration with other organisations and public-private partnerships;
- Focus on efficiency and deliver cost savings through governmental geospatial "one-stop shops";
- Improve service quality and effectiveness through better access to information.

#### **Private sphere:**

- Building ecosystems allowing for better access to data;
- Increased efficiency and cost savings in delivering new and innovative products, tools and business models;
- Engaging the public through volunteered information.



## Location Intelligence in theory

**Location Intelligence** refers to "the process of deriving meaningful insight from geospatial data relationships — people, places or things — to solve particular challenges such as demographic or environmental analysis, asset tracking, and traffic planning [Gartner Research]." (ELISE Glossary)

For this webinar is interpreted as a **broader concept** encompassing:

#### Processes allowing to turn inputs into outputs



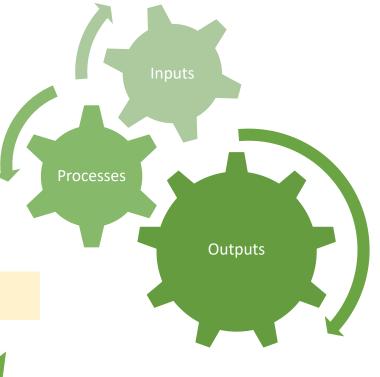
Technologies like GIS but also Artificial Intelligence, digital twins, augmented reality



Different information sources including traditional geospatial sources and more innovative sources



Location intelligent insights





# Location intelligence in practice: collecting and connecting for better insights

**Location intelligence** "is more than analysis of geospatial information or geographic information systems alone, it is the capability to visualize spatial data **to identify and analyze relationships.**" (del Carmen, 2016)

To exploit location intelligence (Deloitte 2013), stakeholders need to:



#### COLLECT

data available and integrate in decision-making



#### CONNECT

with external partners and data sources



#### **PROTECT**

citizens by understanding privacy issues



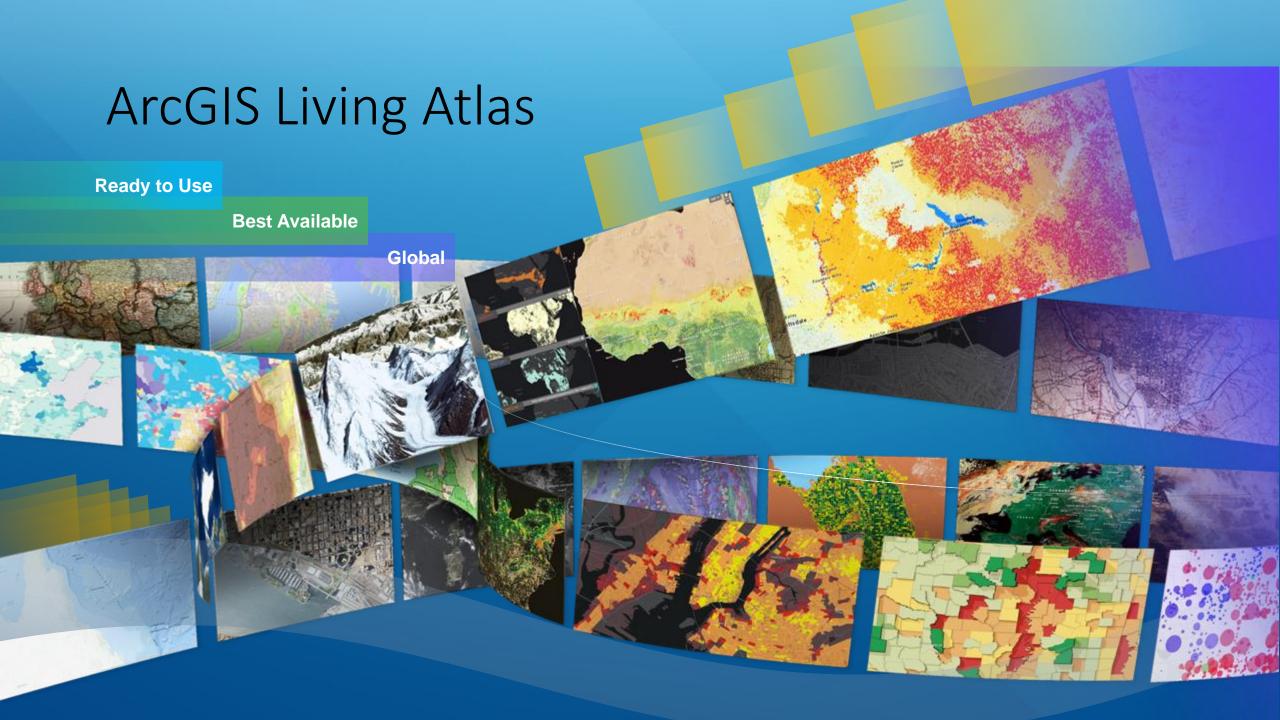
Ecosystems and location intelligence: how do they support one another and how does it relate to geodata marketplaces?

- **Ecosystems** centered around the sharing, exchange, use and reuse of data are **key to provide an environment for creating, managing and sustaining** such initiatives.
- **2** Location intelligence is derived from processes that allow inputs to be turned into outputs.
- By collecting, connecting and protecting data through sustainable ecosystems, we can derive new and deeper geospatial insight.
- Both private and public actors are picking up on this, and new and innovative tools, platforms and business models are growing as a result.

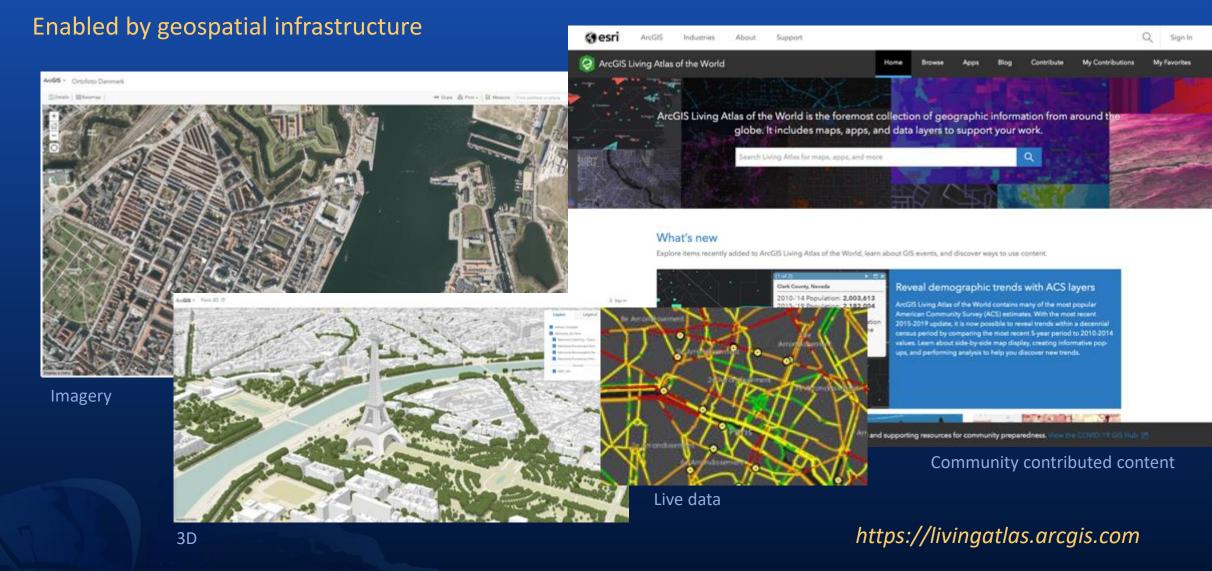


Geodata marketplaces encapsulates ecosystems thinking and serves as an enabler for location intelligence.

# Ecosystems for LI: the cornerstone of new data marketplaces



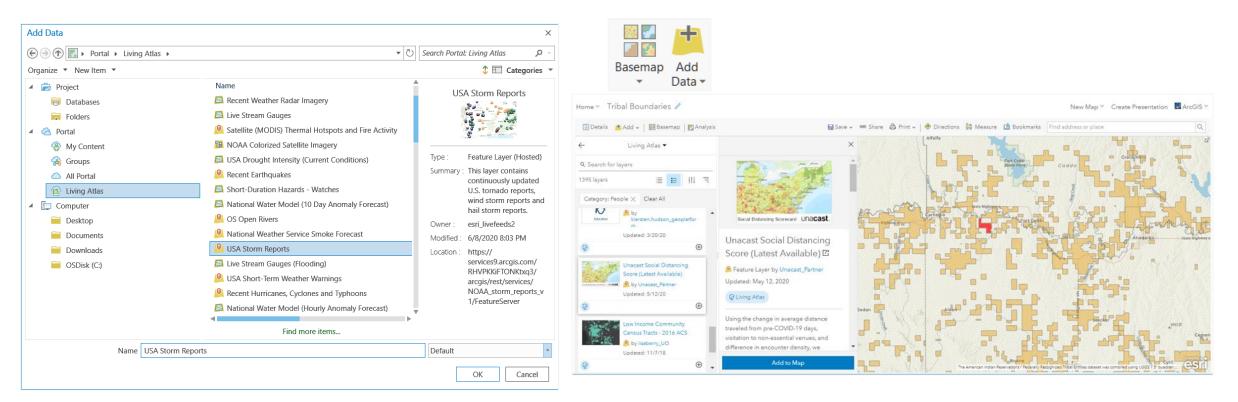
## Curated, continuously updated authoritative content





### ArcGIS Living Atlas is built-in to the ArcGIS user experience

Deeply integrated and integral to ArcGIS Pro, Enterprise, Online, and more...



## Community Maps & ArcGIS Basemaps

Authored and published by Esri, partners, and ArcGIS Community contributors

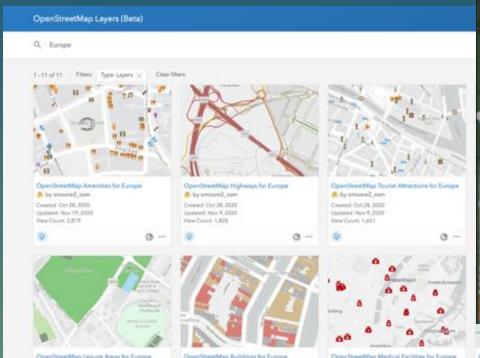


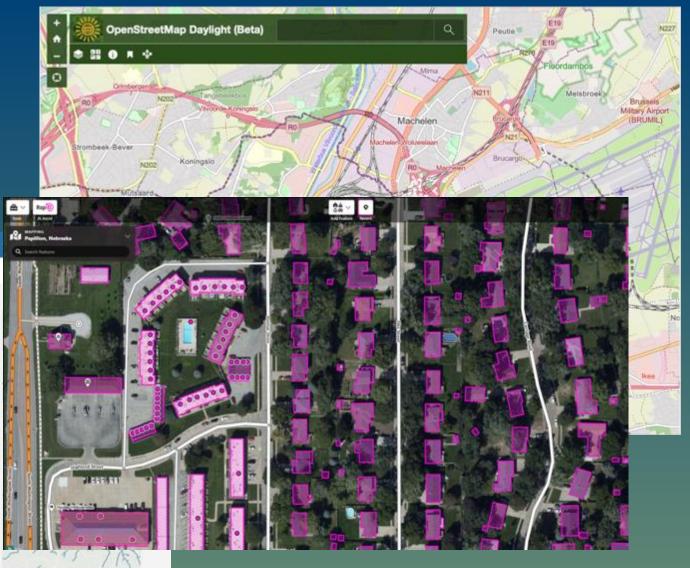
## Community Maps & ArcGIS Basemaps

## OpenStreetMap



OSM Daylight (Beta) map
OSM Feature Layers (Beta)
OSM RapiD ArcGIS Dataset Editor







## Living Atlas Live Data Layers

Feature layers of live weather, hazard, and other sensor data feeds

- Live Feed Feature Layers
  - Featuring Data from NOAA, USGS, NASA,
     ...
  - Designed to be Highly Scalable during Events
- Use in Your Maps and Apps
- Freely Accessible in ArcGIS Online

Recent Earthquakes
Storm Reports

**Active Hurricanes** 

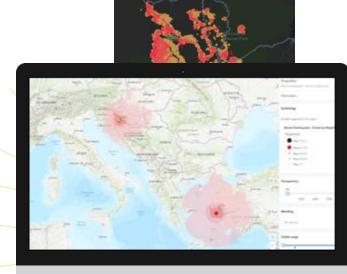
**Weather Observations** 

**Weather Forecasts** 

Weather Warnings

**Air Quality Conditions** 

**Active Wildfires & Hotspots** 



## ArcGIS LIVING ATLAS - INDICATORS OF THE PLANET BETA

Global GIS for Global Issues



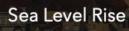














Carbon Dioxide



Last month

Last 24 hrs

**Armed Conflict** 





## Geodatahub: an EU funded cross-border geodata marketplace



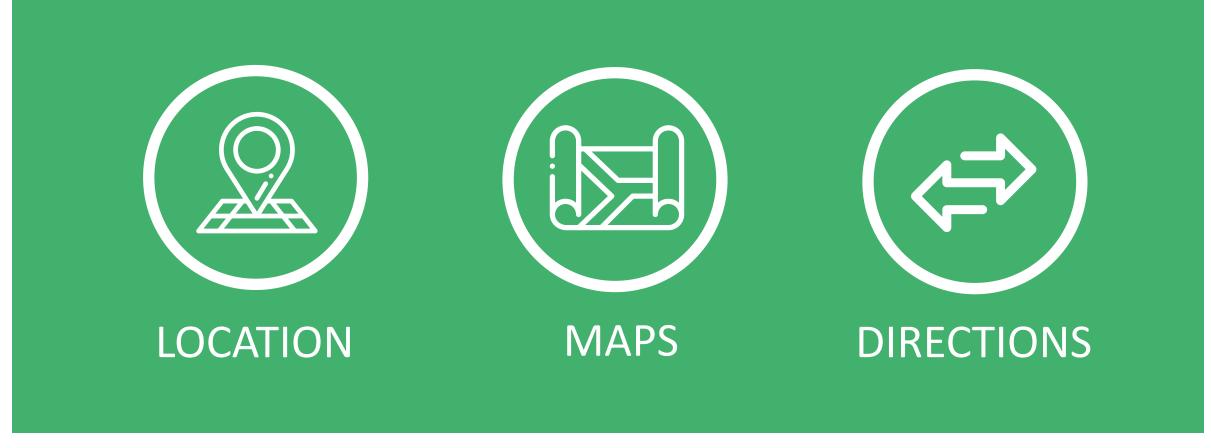


Best and most reliable geospatial data APIs for the Baltic states!





## Geospatial data API with Baltic in heart



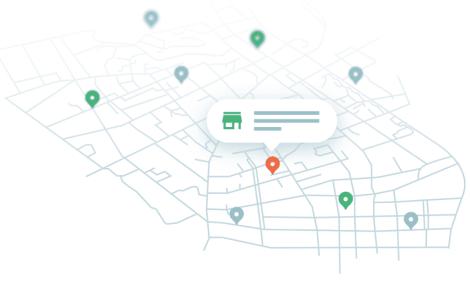






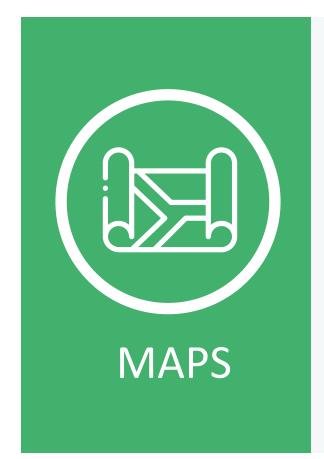
"Location, location". Need the most accurate address data? Looking for easy-to-use services? Want to give your customers more value by helping them find the nearest restaurant? Check out Locations!

- Geocoder
- Reverse geocoder
- Address components
- POIs









Integrate good-looking and accurate basemaps to your applications with ease. Want to use quarterly updated map data from the strongest vendors in the region? Try the Maps!

- Coloured basemap
- Grayscale basemap









Want to find the best way to get from A to B? What's the optimal route to visit all your customers? Directions is here to help.

- Routing
- Travelling Salesman Problem (TSP)





## Service-level agreement for the **GEODATA\*HUB**



Most up-to-date regional data



**Easy integration** 



**Built-in reporting tool** 



24/7 technical support

API documentation - developer.geodatahub.eu hello@geodatahub.eu



# An Integrated Data Platform for Location Intelligence

Solve spatial problems using our data and analysis to understand where and why things happen, optimize business processes, and predict future outcomes through Spatial Data Science.





## CARTO: A platform for visualization, analysis and development of location data projects

#### **CARTOframes**

#### **Data Scientist**



#### **CARTO Builder**

#### **Data Analyst**



#### **CARTO Engine**

#### **Developers**



#### **Data Observatory**



**Road Traffic** 



Financial



**Human Mobility** 



Demographics



Housing



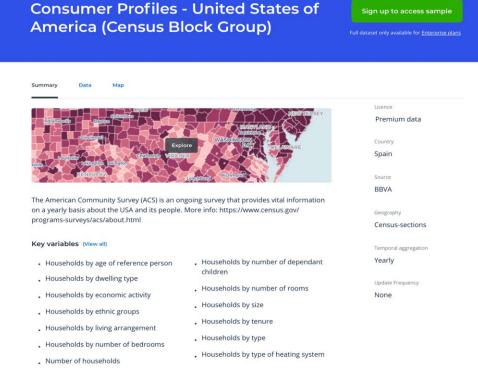
Environmental



## CARTO Data Observatory

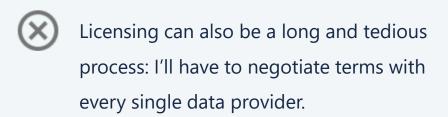
The Data Observatory enables Data Scientists, Analysts & Developers to save time on gathering & cleaning data for spatial analysis .

- Simple access to thousands of public and premium data from vetted sources
- Spatial data for more than 150 countries
- Fast licensing process thanks to existing agreements with leading data providers
- Easy enrichment with data already presented in standardized formats
- Seamless integration with Cloud Datawarehouses (eg. BigQuery) and via CARTO APIs



#### Working with spatial data

Finding the location data I need can take weeks as there are too many providers offering similar data and it's difficult to assess quality.



Enriching my data will be hard as I'll need to deal with different formats and support geographies.

#### **How CARTO** can help





**Simple access** to public and premium data from vetted sources.





**Faster licensing process** thanks to existing agreements with leading data providers.

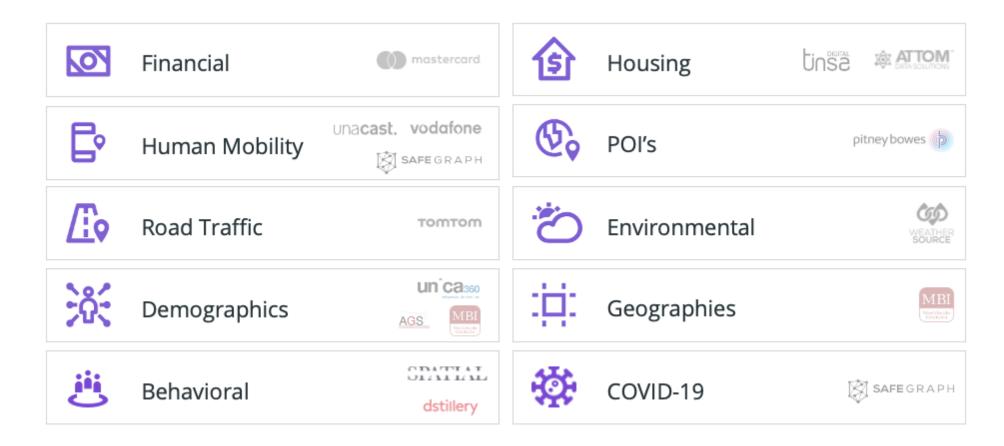




**Easy enrichment** with data already presented in standardized formats.



#### Access to best-in-class location data



So far in the Data Observatory

VIRGINIA

TENNESSEE

NORTH CAROLINA

SOUTH CAROLINA

Categories

MISSISSIPPI

ALABAMA

Sources

GEORGIA

**Spatial datasets** and growing!

Key take-away messages and conclusions



## Key takeaway messages and conclusions

Geodata marketplaces is a **concept building on developments over the past decades**; virtual marketplaces, digital platforms and more have paved the way for new and improved ways of exchanging, providing and using data.

Geodata marketplaces are powered by ecosystems thinking. New and innovative models, creating interactive and living marketplaces are made possible by sustainable ecosystems of actors working together.

Geodata marketplaces encapsulates ecosystems thinking and serves as an enabler for location intelligence. By exchanging data through geodata marketplaces, we can derive new and deeper geospatial insight.

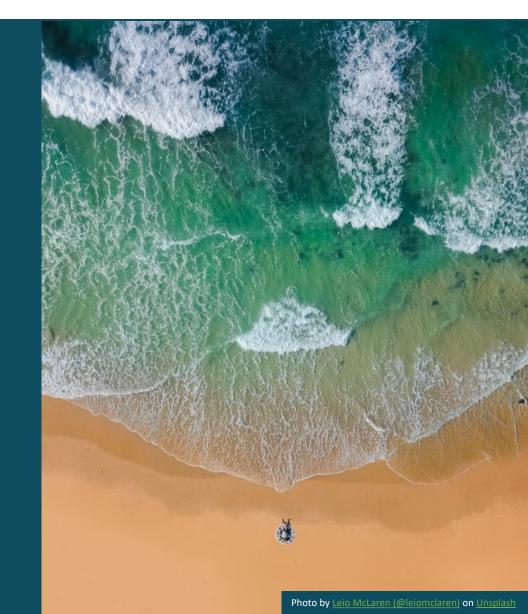


# 



### Next webinars...

- Geospatially enabled modelling, simulation and prediction (21/01)
- Evolution of the access to spatial data for environmental purposes – Study presentation (04/02)





# Thank you



Unless otherwise noted the reuse of this presentation is authorised under the CC BY 4.0 license.

All unreferenced pictures come from Pixabay and have no copyright attached. Icons used for slides 19 and 24 (people's icons) are copyrighted by Deloitte.



## Stay tuned



Join the *ELISE* community in <u>JoinUp</u>



@eu location



eulocation@ec.europa.eu



**ELISE** playlist